

Fenner Glen Property Management

2016/2017 Budget Comparison

Prepared January 15th, 2017

	2016	2017
Number of homes	69	70
Income	<u>Actual</u>	<u>Predicted</u>
	\$14,700	\$13720 *
Expenses	Actual	Predicted
Leaf Pick up	\$5,000	\$4,750
Lawn care	\$3,250	\$3,000
Meetings/Summer Party	\$2,000	\$1,500
Snow Plowing **	\$900	\$1,000
Insurance	\$815	\$815
Legal fees ***	\$415	\$400
Office expenses	\$175	\$175
Welcome Baskets	\$200	\$200
Totals	\$12,555	\$11,640
Annual Budget		
Surplus or Deficit	\$2,145	\$2080 *
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Accounts Receivable	\$4,707	\$3,588

Bank Balance as of January 15th 2017 \$52,689

^{*} This assumes a 100% collection rate. We currently have 6 residents owing for 1 or more year's worth of dues. In other words, the realistic collection rate is roughly 91% which would reduce the predicted income by \$1235. If we assume a 91% collection rate, income drops to \$12,485 and we go from a surplus of \$2080 to a surplus of only \$845.

^{**} This varies seasonally depending on snow fall.

^{*** \$315} of this expense is for the annual tax return. The balance of these fees are that which we incur when utilizing legal services.